



Indira Group Of Institutes, Pune

presents

INDIA RETAIL SUMMIT

Retail India -

Creating an Experience: from Vision to Reality

24th & 25th November, 2005

Taj Lands End, Mumbai



Premium Sponsor



Awards for Retail Excellence



Advisors: Mr. Kishore Biyani, Managing Director, Pantaloon Retail India Ltd.
Mr. Krish Iyer, Managing Director & CEO, Piramyd Retail Ltd.



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Thursday (24th November, 2005)

8.30am	Registrations
10:00am	Inauguration & Welcome Speech Mr. Kishore Biyani, Managing Director, Pantaloon Retail India Mr. Krish Iyer, Managing Director & CEO, Piramyd Retail Ltd.
	Keynote *Ms. Urvi Piramal, Chairperson, Piramyd Retail Ltd. *Mr. Hital Meswani, Executive Director, Reliance Industries Ltd.

10.30am - 12.00noon

BRANDING: BUILDING RETAIL BRANDS

Ms. Vandana Luthra, Chairperson, VLCC Ltd.

Mr. Devanshu Dutta, Chief Executive Officer, Third Eyesight

Mr. Ajay Mehra, Chief Executive Officer, Planet M

*Mr. Shravan Shroff, Managing Director, Shringar Cinemas Pvt. Ltd.

12noon - 1.00pm

PRICING: SUCCESS FACTORS FOR VARIOUS RETAIL BUSINESS MODELS

Mr. G Sankar, Managing Director, Lifestyle International (P) Ltd

Mr. Suresh Singaravelu, Chief Executive Officer, Prestige Estates Projects Pvt. Ltd

Mr. Himanshu Chakrawarti, General Manager Marketing, Trent Ltd.

*Mr. Vinay Nadkarni, Chief Executive Officer, Globus Stores Pvt. Ltd.

*Mr. Vikram Bakshi, Managing Director, Cannought Plaza Restaurants

1.00 - 1.30pm

BUILDING CAREER & SKILLS IN THE RETAIL INDUSTRY

Mr. Essa Sayyar, General Manager, Bahrain International Retail Development Centre

1.30 - 2.15pm: LUNCH

2.15 - 3.45 pm

LOGISTICS AND SUPPLY CHAIN: FROM RETAILING TO DETAILING: MANAGING LOGISTICS IN RETAIL BUSINESS

Mr. Anoop Sequeira, Chief Executive Officer, Global Franchise Architects India

Ms Tulsi Mirchandaney, Sr. Vice President-Marketing and Projects, Blue Dart Express

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RETAILERS ASSOCIATION OF INDIA





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2.15 - 3.45 pm

LOGISTICS AND SUPPLY CHAIN: FROM RETAILING TO DETAILING: MANAGING LOGISTICS IN RETAIL BUSINESS

Mr. R. Srinivasan, Director-Supply Chain Management, Yum! Restaurants International

*Mr. Sumantra Banerjee, President & CEO, RPG Enterprises

4.00 - 5.30pm

CUSTOMER: BUILDING RELATIONSHIPS AND LOYALTY: IS CONSUMER SPENDING BEHAVIOR CHANGING?

Mr. R. Sriram, CEO & MD, Crossword Bookstore Ltd.

Mr. T.S. Ashwin, Managing Director, Odyssey India Ltd.

Ms. Hemu Ramaiah, Managing Partner, Landmark Bookstore

*Mr. B.A. Srinivasa, Jt. Managing Director, Vivek Ltd.

7.00pm



AWARDS FOR RETAIL EXCELLENCE



Friday (25th November, 2005)

10.00 - 11.30am

*Mr. Stefan Zachary, Managing Partner, Zachary Designs

11.45am - 1.15pm

FDI IN RETAILING

Dr. Arpita Mukherjee, Indian Council for Research on International Economic Relations

Ms. Bala Deshpande, Director - Investments, ICICI Venture Funds Management

Mr. Harminder Sahni, Associate Director & Principal, KSA Technopak

Mr. Sarang Panchal, Executive Director - South Asia Customized Research, ACNielsen

Ms. Nandini Chopra, Director, KPMG

Official Publication

Official Business Newspaper

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Business Line



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1.15 - 2.00pm: LUNCH

2.00 - 3.30 pm

EXPERIENCE: IS IT PRODUCTS OR IS IT EXPERIENCE; MANAGING SERVICE EXPECTATIONS

Mr. Gibson Vedhamani, Chief Executive Officer, Retailers Association of India

Mr. Paul Merrifield, President & CEO, Hot Brands International, Dubai

Ms. Reetika Dalal, Country Head, DAKS

*Mr. Arun Nanda, Director & President, Mahindra & Mahindra Ltd.

4.00 - 6.00pm: **CEO'S ROUNDTABLE CONFERENCE**

FUTURE OF RETAILING

SESSION MODERATOR: Mr. Govindraj Ethiraj, Corporate Editor, CNBC (TV18)

Mr. Anuj Puri, Managing Director, Chesterton Meghraj

Mr. Darshan Mehta, President, Arvind Brands

Mr. Pranay Sinha, President & CEO, Select Infrastructure Pvt. Ltd.

Mr. Hemchandra Javeri, President, Madura Garments

*Mr. Niranjan Hiranandani, Managing Director, Hiranandani Developers

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Registration fees: Rs 6500 /- only. The Fee includes Lunch for both the days, Tea / Coffee, Seminar Kit, Invitation to Reid & Taylor Awards for Retail Excellence, Cocktails & Dinner.

Cheque / Demand Draft in favour of India Retail Summit payable at Mumbai.

For Further Details Contact: India Retail Summit

Co-ordination Office: Beach Croft, 1st Floor, Juhu Tara Road, Santacruz (W), Mumbai - 400 049.

Tel: 022-26600146 / 56263827 / 9821688999 / 9821622111 Fax: 022-26607406.

Email: irs@indiaretailsummit.com Website: www.indiaretailsummit.com

Once the registration of a nominee is confirmed and he/she is subsequently unable to attend the conference, the fee is non-refundable. However, participation by a substitute for the conference shall be allowed.

*Confirmation on the way

The organizers reserve a right to alter or change the program design without assigning any reason whatsoever.